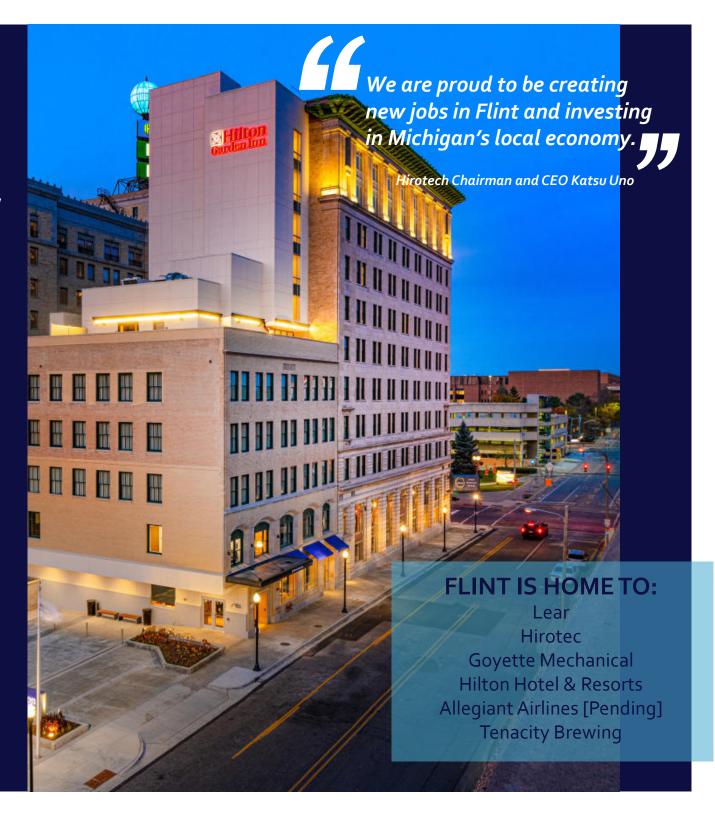
FLINT

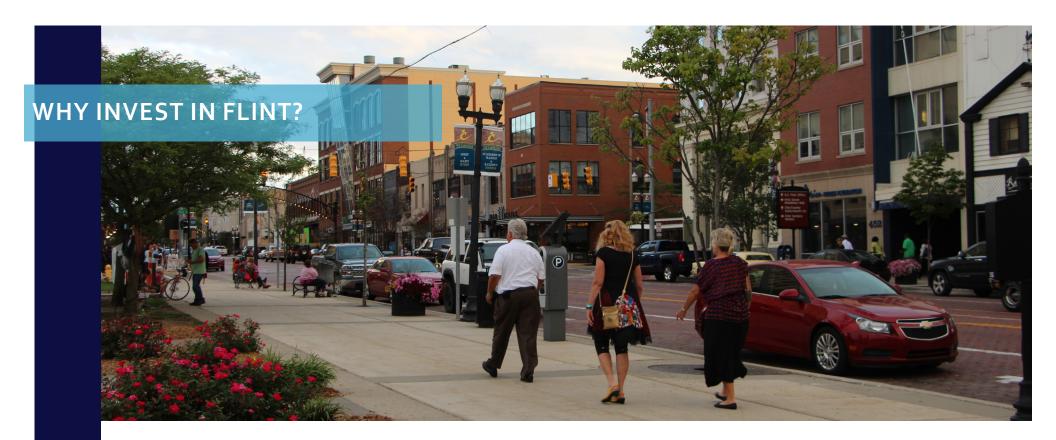




From new entrepreneurs opening shops in the urban core to established manufacturers wanting to leverage talented workforce, Flint is emerging as the destination for businesses, individuals, and families that want to participate in an unparalleled economic comeback and resurgent place to call home where all can live, work, and play.

Flint is poised for the right investments and primed to accelerate businesses ready to see the potential in the city's talent, space, and vibrant entrepreneurial ecosystem.





Flint is the right place to make your investment. We've got the talent and real estate to help ensure your success. When you decide to do business in Flint, we will bring together the right partners, design the most attractive incentives, and support you the entire way to maximize the opportunity our community offers. Be apart of the resurgence, but also let us help you become a page in our city's success story.





The Flint metropolitan statistical area (MSA) offers a strong competitive advantage with its high concentration of skilled talent, abundance of training programs and a robust workforce pipeline.

- Engineering services firms represent one of Flint's top ten industries, employing more than 22,000 workers. The concentration of engineering firms in the Flint MSA is nearly four times higher than the national average.
- The Flint MSA has a higher concentration of production workers than the national average.

405K
County population

2.6 M+

50 mile radius labor pool

53K

Daily commuters into the county

15K+
Undergraduate students
at 5 universities

46K+
Median household income
for Flint MSA

BUSINESS COMMUNITY

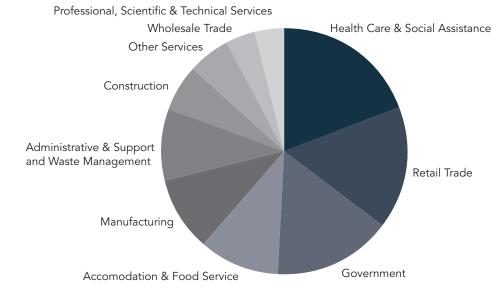




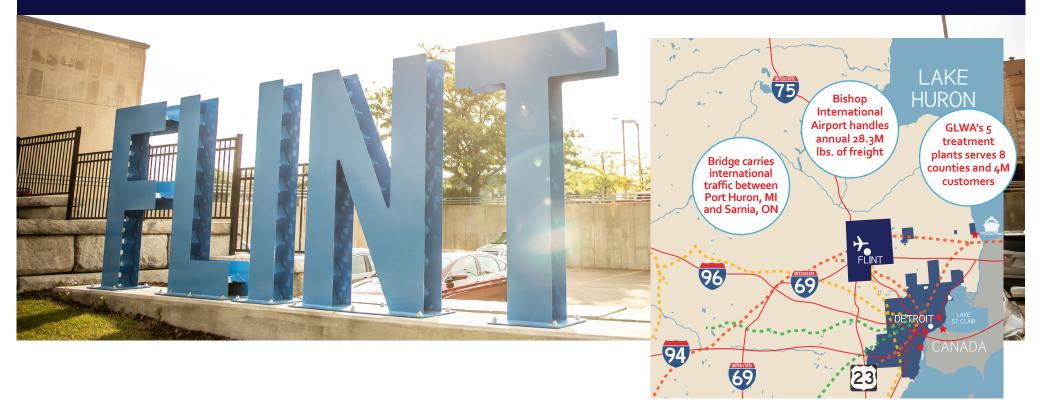


The Flint MSA supports a business-friendly environment, offering local incentives, a competitive cost of doing business and talented economic development partners.

- Downtown Flint is a hub of creativity and innovation in the region's entrepreneurial ecosystem, working with local partners such as 100K Ideas, the Ferris Wheel, Factory Two, the University of Michigan-Flint Hagerman Center for Entrepreneurship and Innovation, and others to support the next best idea or start-up.
- In 2021 local stakeholders partnered with EntryPoint, a 501c3 nonprofit research institution to provide the Flint MSA with the insights necessary to serve the small businesses in the community, reduce obstacles, and help business owners navigate challenges that arise when growing their companies.



LOCATION & INFRASTRUCTURE

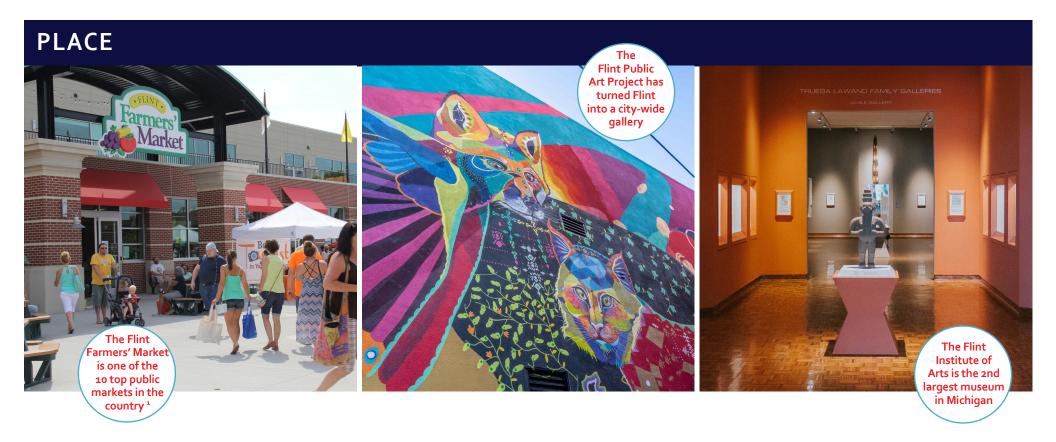


Flint's strategic location offers companies access to 50% of the U.S. population located in major cities in 16 other states. The region has access to two border crossings to reach southern Ontario and southwest Quebec Provinces in Canada.

Flint offers a multi-modal transportation infrastructure, including interstates, U.S. highways, Class 1 rail, air service and access to deep water ports, which connects companies to the world.

The City of Flint is served by the Great Lakes Water Authority (GLWA), which draws water from Lake Huron, the second largest of the five Great Lakes. The recent challenges of the city's municipal water system are well-document, and significant improvements have been made to ensure quality water for residential, commercial, and industrial customers including:

- Nearly completed \$100M program to replace all lead and galvanized service lines.
- Construction of a new state of the art water treatment facility.
- Regular, independent testing that show lead levels in the City of Flint are far below federal maximums and are regularly regularly far lower than that of many of communities in the United States.



Flint & Genesee is home to a collection of renowned museums, downtown galleries, cultural centers and performing arts groups. Flint is working to revitalize its downtown and to promote public art spaces and festivals that celebrate the Pure Michigan way of life.

- Over 13,000 runners from around the world join us in Downtown Flint each year for the Crim Festival of Races.
- The Flint Cultural Center is home to 8 nationally recognized cultural institutions with 646,000 visitors.2
- Nearly 44,000 classic cars assemble each year for Back to the Bricks to celebrate the region's rich automotive heritage.

Flint is an affordable place to live and play.

11% below the national average, Michigan's cost of living of 89.6% ranks the state as the fourth most affordable in the nation.

The Flint MSA's cost of living is even lower at 71.6%



The City of Flint's Economic Development Team will work closely with local, state, and philanthropic partners to tailor an incentives package that makes doing business in our community attractive for long-term success and growth of Flint.

Example:

Thanks to collaborative efforts of local, state, and philanthropic partners, Lear Corp selected Flint over other locations across the US and North America, including sites in Mexico. Lear invested over \$29M into a new 156,000 square foot facility that now employs over 600, good-paying jobs. The company accepted a robust incentives package, that included:

- A \$4.35M performance-based grant from the Michigan Strategic Fund.
- A 50 percent tax abatement from the City

YOUR BUSINESS CAN BECOME PART OF FLINT'S COMEBACK.

What is your chapter in this story?

Contact us for assistance with:

Site selection
Financing and incentives
Zoning and Permitting
Workforce hiring and training
Small Business Support

Flint Economic Development Team:

Khalfani Stephens, Director of Economic Development (810) 237-3012 or kstephens@cityofflint.com

Samantha Fountain, Small Business Specialist (810) 237-2013 or sfountain@cityofflint.com



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