



SEALED PROPOSALS RECEIVED IN THE DIVISION OF PURCHASES & SUPPLIES

For Waste Collection Services for City of Flint – (3) Years

Proposal# 21000592 (REBID)

Approximate Annual Quantities – Not Guaranteed

Furnish as requested for the period 7/1/21 – 6/30/24

Bidder# 1: Green for Life Environmental USA, Inc. (GFL)
Southfield, MI

COST ANALYSIS FORMS

Three Year Contract Pricing with extension options

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
Collection of solid waste only (once per week).	\$11.32 Month – per unit	\$11.60 Month – per unit	\$11.89 Month – per unit	\$11.89 Month – per unit	\$11.89 Month – per unit
Collection of recyclable materials based on vendor's proposed program as submit with RFP (once per week)	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit
Collection of recyclable materials based on vendor's proposed program as submit with RFP (Bi-weekly service)	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit
Bulk/Litter abatement (e.g. excessive litter and large items at curbside)	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit	\$ INC – per unit

A SPECIAL NOTE FROM THE PURCHASING DIVISION

Bid results posted are before evaluation team review and award recommendation.



COST ANALYSIS FORMS (CONTINUED)

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
City Containers (City has approximately 20 dumpsters for solid waste at no additional cost) - Itemization	\$ INC - per container	\$ INC - per container	\$ INC - per container	\$ INC - per container	\$ INC - per container
City Containers (City has approximately 10 dumpsters for recycling at no additional cost) - Itemization	\$ INC - per container	\$ INC - per container	\$ INC - per container	\$ INC - per container	\$ INC - per container
Price of roll off containers for Special Programs (pricing should be on 20 & 40)	\$275.00 - per 20 YD container	\$282.00 - per 20 YD container	\$289.00 - per 20 YD container	\$289.00 - per 20 YD container	\$289.00 - per 20 YD container
	\$275.00 - per 40 YD container	\$282.00 - per 40 YD container	\$289.00 - per 40 YD container	\$289.00 - per 40 YD container	\$289.00 - per 40 YD container
Price of roll off containers for Blight Services (pricing should be on 20 & 40)	\$275.00 - per 20 YD container	\$282.00 - per 20 YD container	\$289.00 - per 20 YD container	\$289.00 - per 20 YD container	\$289.00 - per 20 YD container
	\$275.00 - per 40 YD container	\$282.00 - per 40 YD container	\$289.00 - per 40 YD container	\$289.00 - per 40 YD container	\$289.00 - per 40 YD container
Other services (please specify)	N/B	N/B	N/B	N/B	N/B
Total Monthly Cost (The amount to be billed to the City of Flint)	\$11.32 per unit	\$11.60 per unit	\$11.89 per unit	\$11.89 per unit	\$11.89 per unit
Total Annual Cost (The amount to be billed to the City of Flint)	\$135.84 per unit/year	\$139.20 per unit/year	\$142.68 per unit/year	\$142.68 per unit/year	\$142.68 per unit/year

A SPECIAL NOTE FROM THE PURCHASING DIVISION

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Bidder# 2: Priority Waste, LLC
Clinton Township, MI

COST ANALYSIS FORMS

Three Year Contract Pricing with extension options

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
Collection of solid waste only (once per week).	\$15.50 Per Month – per unit	\$15.97 Per Month – per unit	\$16.45 Per Month – per unit	\$16.94 Per Month – per unit	\$17.45 Per Month – per unit
Collection of recyclable materials based on vendor’s proposed program as submit with RFP (once per week)	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit
Collection of recyclable materials based on vendor’s proposed program as submit with RFP (Bi-weekly service)	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit	Included in collection of solid waste \$ _____ – per unit
Bulk/Litter abatement (e.g. excessive litter and large items at curbside)	\$ * _____ – per unit	\$ * _____ – per unit	\$ * _____ – per unit	\$ * _____ – per unit	\$ * _____ – per unit

*Priority Waste will accept up to 3 bulk/large items at the curb each week. If the bulk/large items exceed the 3 permitted, the load will be rejected at the curb and require a special pick up ordered by the resident.

A SPECIAL NOTE FROM THE PURCHASING DIVISION

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COST ANALYSIS FORMS (CONTINUED)

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
City Containers (City has approximately 20 dumpsters for solid waste at no additional cost) - Itemization	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container
City Containers (City has approximately 10 dumpsters for recycling at no additional cost) - Itemization	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container	\$ 0 – per container
Price of roll off containers for Special Programs (pricing should be on 20 & 40)	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00
	– per 40 YD container	– per 40 YD container	– per 40 YD container	– per 40 YD container	– per 40 YD container
Price of roll off containers for Blight Services (pricing should be on 20 & 40)	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00	\$300.00 – per 20 YD container \$400.00
	– per 40 YD container	– per 40 YD container	– per 40 YD container	– per 40 YD container	– per 40 YD container
Other services (please specify)					
Total Monthly Cost (The amount to be billed to the City of Flint)	\$531,727.50	\$547,850.85	\$564,317.25	\$581,126.70	\$598,622.25
Total Annual Cost (The amount to be billed to the City of Flint)	\$6,380,730	\$6,574,210.20	\$6,771,807	\$6,973,520.40	\$7,183,467

A SPECIAL NOTE FROM THE PURCHASING DIVISION

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Bidder# 3: Waste Management of Michigan, Inc.
Lennon, MI

COST ANALYSIS FORMS
Three Year Contract Pricing with extension options

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
Collection of solid waste only (once per week).	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit
SCENARIO 1* Collection of recyclable materials based on vendor's proposed program as submit with RFP (once per week)	\$ 16.25 per unit	\$ 16.90 per unit	\$ 17.57 per unit	\$ 18.28 per unit	\$ 19.01 per unit
	*Bundled rates for Scenario 1 include: weekly carted solid waste and recycling, weekly bulk/litter abatement, commercial containers and roll offs sized and scheduled as specified on pages 51 and 75 of this bid response, all included in the per unit recycling prices above.				
SCENARIO 2** Collection of recyclable materials based on vendor's proposed program as submit with RFP (Bi-weekly service)	\$ 14.50 per unit	\$ 15.08 per unit	\$ 15.68 per unit	\$ 16.31 per unit	\$ 16.96 per unit
	**Bundled rates for Scenario 2 include: weekly carted solid waste, every other week carted recycling, weekly bulk/litter abatement, commercial containers and roll offs sized and scheduled as specified on pages 51 and 75 of this bid response, are all included in the per unit recycling pricing above.				
Bulk/Litter abatement (e.g. excessive litter and large items at curbside)	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit	\$ _____ per unit

WM's Alternate Proposal, Scenario 3***, includes bundled pricing for: Carted weekly solid waste; carted every other week recycling; weekly, unlimited, compliant yard waste pick up (in season); weekly bulk (2 items per house/week); commercial containers and roll offs sized and scheduled as specified on pages 51 and 75 of this bid response, and dump passes for residents. Note that services will begin January 1, 2022.

	SCENARIO 1*	SCENARIO 2**	SCENARIO 3***
Total Monthly Cost <i>(The amount to be billed to the City of Flint)</i>	\$557,456.25 / mo.	\$497,422.50 / mo.	\$514,575.00 / mo.
Total Annual Cost <i>(The amount to be billed to the City of Flint)</i>	\$6,689,475.00 / yr.	\$5,969,070.00 / yr.	\$6,174,900.00 / yr.

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COST ANALYSIS FORMS (CONTINUED)

Description of Service	Year 1	Year 2	Year 3	EXTENSION Year 1	EXTENSION Year 2
City Containers (City has approximately 20 dumpsters for solid waste at no additional cost) - Itemization	\$_____ per container	\$_____ per container	\$_____ per container	\$_____ per container	\$_____ per container
City Containers (City has approximately 10 dumpsters for recycling at no additional cost) - Itemization	\$_____ per container	\$_____ per container	\$_____ per container	\$_____ per container	\$_____ per container
Price of roll off containers for Special Programs (pricing should be on 20 & 40)	\$575.00 per 20 YD container	\$598.00 per 20 YD container	\$622.00 per 20 YD container	\$647.00 per 20 YD container	\$673.00 per 20 YD container
Price per haul	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container
Price of roll off containers for Blight Services (pricing should be on 20 & 40)	\$575.00 per 20 YD container	\$598.00 per 20 YD container	\$622.00 per 20 YD container	\$647.00 per 20 YD container	\$673.00 per 20 YD container
Price per haul	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container	\$ N/A per 40 YD container
Other services (please specify)	N/B	N/B	N/B	N/B	N/B

The above pricing for per haul services is not included in the scenarios below. 40 yard roll offs are not offered due to weight restrictions.

	SCENARIO 1*	SCENARIO 2**	SCENARIO 3***
Total Monthly Cost <i>(The amount to be billed to the City of Flint)</i>	\$557,456.25 / mo.	\$497,422.50 / mo.	\$514,575.00 / mo.
Total Annual Cost <i>(The amount to be billed to the City of Flint)</i>	\$6,689,475.00 / yr.	\$5,969,070.00 / yr.	\$6,174,900.00 / yr.

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**Bidder# 4: Tri-County Refuse Service, Inc. dba Republic Services of Flint
Flint, MI
No Bid**

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