

	BSB Commun. Inc	CTI	CBTS	Frontier Commun.	ChoiceTel	Telnet Group	Telnet Worldwide	Verizon
Bid Price-Hosted Solutions								
One-time Costs (NRC)			\$ 22,500.00		\$ 48,700.00		\$ 9,710.00	\$ 83,584.60
Monthly Recurring Costs (MRC)			\$ 14,706.87		\$ 15,420.49		\$ 11,357.00	\$ 18,867.50
Bid Price-Premise Solutions								
Bid Price	\$ 245,260.40	\$ 312,931.93		\$ 228,042.66		\$ 270,995.00		
Bid Price-Alternate Solutions (Hybrid)								
Bid Price						\$214,965.00		
Monthly Cost (not including network, surcharges and SUPPORT)						\$1,633.60		
Still reviewing differences in Manufacturer and Local Partner Warranty and Support Alternatives								
Also, this does not take into account wheterh the vendor has offices within City of Flint or Genesee County								