



**SEALED PROPOSALS RECEIVED IN THE DIVISION OF PURCHASES & SUPPLIES
For PRINTING, SORTING, AND MAILING OF PROPERTY TAXES AND WATER BILLS - (3) YEARS**

PROPOSAL# 22000524

Approximate Annual Quantities – Not Guaranteed
Furnish as requested for the period 7/1/21 – 6/30/25

**Bidder #1: KeyStone Print and Stitch, Inc.
New Cumberland, PA.**

Section A- Tax Bills

Item #	Description	Year 1 Award date - 7/1/22- 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Summer Property Tax Bill	\$282.20/m	\$301.96/m	\$323.09/m	\$36,289.79
2	Winter Property Tax Bill	\$216.63 Per Month	\$231.79/m	\$231.79/m.	\$27,857.11
3	Grand Total - Item 1 + Item 2	\$19,953.00	\$21,349.71	\$22,844.19	\$64,146.90

Section B – Water Bills and Shutoff Notices

Item #	Description	Year 1 Award date – 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Water Bills - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of water bill as outlined in specification of this bid. Approximately 40,000 bills are sent out each month. 9 cycles of bills mailed each month. Vendor is to provide pricing to perform work on a monthly basis.	\$80.37/m /mth.	\$84.39/m /mth.	\$88.61/m /mth.	\$91,204.17 for 27 months /mth.
2	Shutoff Notices - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of shutoff notices on a weekly basis. Vendor is to provide	\$201.39/m	\$215.49/m	\$230.57/m	\$62,155.20

A SPECIAL NOTE FROM THE PURCHASING DIVISION

Bid results posted are before evaluation team review and award recommendation.



	pricing to perform work on a monthly basis based on sending out 500-2000 notices a week.				
		/mth.	/mth.	/mth.	/mth.
3	Grand Total - Item 1 + Item 2	\$48,264.21	\$51,064.14	\$54,031.02	\$153,359.37

Bidder #2: Lasercom, Inc.
Troy, MI.

Section A- Tax Bills

Item #	Description	Year 1 Award date - 7/1/22- 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Summer Property Tax Bill	\$6,475.00	\$6,475.00	\$6,475.00	\$19,425.00
2	Winter Property Tax Bill	\$3,330.00	\$3,330.00	\$3,330.00	\$9,990.00
3	Grand Total - Item 1 + Item 2	\$19,953.00	\$9,805.00	\$9,805.00	\$29,415.00

Section B – Water Bills and Shutoff Notices

Item #	Description	Year 1 Award date – 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Water Bills - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of water bill as outlined in specification of this bid. Approximately 40,000 bills are sent out each month. 9 cycles of bills mailed each month. Vendor is to provide pricing to perform work on a monthly basis.	\$1,435.00/m /mth.	\$1,435.00/m /mth.	\$1,435.00/m /mth.	\$51,660.00 /mth.

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2	Shutoff Notices - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of shutoff notices on a weekly basis. Vendor is to provide pricing to perform work on a monthly basis based on sending out 500-2000 notices a week.	\$250.00/m /mth.	\$250.00/m /mth.	\$250.00/m /mth.	\$9,000.00
3	Grand Total - Item 1 + Item 2	\$1,685.00/m	\$1,685.00/m	\$1,685.00/m	\$60,660.00

**Bidder #3: OSG Connect
Carlsadt, NJ.**

Section A- Tax Bills

Item #	Description	Year 1 Award date - 7/1/22- 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Summer Property Tax Bill	\$4,080.00/m	\$4,080.00/m	\$4,080.00/m	\$146,880.00
2	Winter Property Tax Bill	\$4,080.00	\$4,080.00/m	\$4,080.00/m	\$146,880.00
3	Grand Total - Item 1 + Item 2	\$8,160.00/m	\$8,160.00/m	\$8,160.00/m	\$293,760.00

Section B – Water Bills and Shutoff Notices

Item #	Description	Year 1 Award date – 6/30/23 (A)	Year 2 07/01/23- 06/30/24 (B)	Year 3 07/01/24- 06/30/25 (C)	Total – 3 Year (A+B+C)
1	Water Bills - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of water bill as outlined in specification of this bid. Approximately 40,000 bills are sent out each month. 9 cycles of bills mailed each month. Vendor is to provide	\$3,000/m	\$3,000/m	\$3,000/m	\$108,000.00

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	pricing to perform work on a monthly basis.	/mth.	/mth.	/mth.	
2	Shutoff Notices - Furnish as requested for the period through 6/30/25 printing, sorting, and mailing of shutoff notices on a weekly basis. Vendor is to provide pricing to perform work on a monthly basis based on sending out 500-2000 notices a week.	\$51 *based on 500 shutoff notices per month /mth.	\$51 *based on 500 shutoff notices per month /mth.	\$51 *based on 500 shutoff notices per month /mth.	\$1,836.00
3	Grand Total - Item 1 + Item 2	\$3,051/m	\$3,051/m	\$3,051/m	\$109,836.00

***OSG will require the City to pre-purchase postcard stock for inventory use for utility bills. Any increase in postcard stock costs will be passed onto the City of Flint.**

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